

# On Mission 2020

*Topic Focus: Mobilization*

***Jeannie Marie - Author, Across the Street and Around the World  
Eight Things Great Mobilizers Do***

Hi I'm Jeannie Marie and I'm a strategist for an international company that sends people to fifty Muslim countries around the world. I'm also the author of "Across The Street and Around the World - Following Jesus to The Nations in Your Neighborhood and Beyond." Today, we're going to talk about eight things that great mobilizers do. With real life examples. Honestly, though, if you want to know how to do these eight things, they are between the pages of this book, which was written to mobilize people.

So Eight Things That Great Mobilizers Do. One - Great Mobilizers Cast Big Vision. What's the cause? What's the goal? What's the need? For example, three billion people in the world have no access to Jesus and no one's going to them. So what's the cause? Three billion people need Jesus. What's the goal? We need to get there, and the need is nobody's going. Or, here's another example all movements to Jesus are sparked by extravagant prayer. And unless there's extravagant prayer, a lot of people aren't going to come to faith in Jesus. Nothing is going to happen unless we pray. So what's the cause? Movements to Jesus. What's the goal? To start these movements. And what's the need? People to pray. What is your cause? What is your goal and what's the big need? And then you'll know that I need to cast the big vision with people. That's number one.

And number two - Great Mobilizers Zero In On One Person and Then Paint A Picture Of How That Person Could Fit Into The Big Vision. Now it doesn't mean we don't talk to big groups of people, we do that, but then great mobilizers find the people individually and paint that picture. Oh, you're a social media analyst for Facebook! Guess what? There are eight teams in India right now that are working on media movements project where they're doing like Facebook chat bot mass media kind of stuff and you could go over and do what you love and do what you're good at and join that team and help them sift through thousands of people in order to find people of peace that they can meet with live. How about that? That's a very specific picture that you painted for that individual and their gifting and skills. Or how about this one: This happened to me by the way, this are things that have happened to me personally. I see you're a business guy who loves the nations and God has blessed you financially and I just want you on this trip with me to South Asia. There is a team that actually is starting a business so that they can stay there and bless the community. And they need startup costs and this business is actually could create jobs for local believers to go to the nations. So you could use your funding to fund this business and be responsible for thousands of people coming to faith. But you may say, 'I don't know all these options like you do, Jeannie.' So it's not so important. The actual picture that you paint

because the reality is, they probably won't end up doing that exact thing. But it's the idea that you know who they are, and what they do, and how they could fit in and paint the picture for them. And then what happens is that the ball rolls from there because they believe that they could see themselves there. So what you could do is write down the names of people that you're mobilizing, how could you paint a picture for them?

Third - Great Mobilizers Move The Rocks In The Persons Way. They debunk the myth about how that person could be involved in the big vision. So, just this week. I talked to a young woman who's going through a nine-month internship preparing to go and she told me, "Yeah, I don't think that I'm going to go because I just found out that I have a real love for film and for media and videography. And so you know, I don't see how you could use that there and I don't think that that's part of going." And I'm like, "No, no. No, we ask just the opposite. It's not true that just because you love film and you love videography that you could not be used overseas. Actually, it's just the opposite. We need people to use their skills and their training to be who they are overseas. I have teams actually asking for videographers. She was so relieved and so excited and now she's texting me and calling me and saying 'what's my next steps?' Because that was a rock that was in her path that was going to keep her from moving towards the vision and it was actually a myth. It wasn't true. So when we meet with people where we aren't seeing people responding to our mobilizing, great mobilizers ask what would keep them- what is keeping them and what would keep you from taking the next step forward, that I'm suggesting. And then help them process through that.

Four - Great Mobilizers Invite The Person To A Next Step -to their next step. They also recognize that it might not be with their own organization. There's a lot of steps to any big vision and there's usually several lots of people involved in that as well. So when we meet with people, we're always offering a next step: A book; a podcast; an internship; a long-term application. Great Mobilizers think about things like this before they speak to a big group. 'Okay, so what is it that I want them to do after I speak with them?' 'Do I want them to fill out the information form?' 'Do I want them to join my -to contact me and join my internship?' 'Perhaps they need to join perspectives.' Great mobilizers think about this before meeting one-on-one with people as well. What does that person need to move forward? Do they need prayer? Do they need a connection? Maybe a story? Maybe what they really need is marriage counseling, and or to go with another organization would be a better fit. And so we offer that to them for the sake of the Kingdom and the big picture and also for that person's own development. So who are you meeting with next, and what's the next step that you can offer.

Five - Great Mobilizers Create And Promote Experiences That Are Steps To The Vision. They know that it's not just about the mind but it's also about the heart and then when we have experiences it moves people to a deeper level. So things like short-term trips or dinner with a refugee family across town, or maybe you organize a small group visit to the mosque, prayer nights or perspectives classes, internships, so you look at the whole process to the big vision. And you see, are there holes in the steps? Do we not have some of the steps? And if so, then, one is we create the steps. So, I'm taking four greenlight potential goers to Bangladesh for a survey trip this summer. And of course, it would be easier if they just went themselves or if I could have somebody on the other end to meet them. But that isn't missing there is no trip. And

in order for them to take their next step forward, I need to go with them and process and pray with them and help them -help them do that. 'There's no trips.' So we create one. It also doesn't have to be something that you create on your own. It can be something that you find and promote. So I just re-launched an amazing video series called "Off Road Encounters" and its for Sunday School classes, and Homeschoolers, and children and youth and it's about American family that goes to visit formal some countries to see what it's really like. And it's super fun. And the original organization that did this isn't doing it anymore. So I contacted the family and they're letting me relaunch it on my website and I have had loads of subscribers this week. It's amazing! And so we can recreate things that are already being used and that already were used. And so now am I going to see these kids, and those youth in my -our pipeline to India anytime soon. No, probably not. But I believe in the big vision and I think kids and youth need to be mobilized and so, 10-20 years from now, yes, it is going to contribute to the bigger vision. So how can you find something that's already created or create a step that's missing in the process towards your big vision?

Six - Mobilizers pray. Great Mobilizers Pray. For the vision; for the unreached; for ourselves; for our meetings that we're going to have; for the people that you are mobilizing. You- they pray before they start a meeting, at the end of every meeting. They stop all their vision casting, rock removal, painting pictures when they sense a trouble in somebody's spirit and they stop right there, and they pray for them, and they listen, and they do listening prayer and ask God to speak into them. Even in groups -will do this. So, we also train people to pray while we mobilize. The other day, I met with people going on the survey trip and I thought, I think they thought we were going to do some logistics and some training and we spent a good chunk of the time actually with maps on the floor and praying over this people group and asking God, 'How do you see this people group and what should we look for when we go?' And doing some listening and what scriptures could we have, pray over these people and so we're training as we mobilize for people to pray. So how can you pray more while you mobilize?

Number Seven - Great Mobilizers Know Themselves And Their Spiritual Gifting And Then They Use Their Spiritual Gifting To Mobilize. They don't try to be like someone else or mobilized like someone else. For example, at one time I respected this mobilizer, who was just very quiet. He would listen and then there would be this long pause and then he would speak some word of wisdom, a prophetic insight into this person and then the person would just go for it, do whatever, you know, go for it! And so I thought I would try that. I would try to Intel channel channel my inner yoda and and I have sub listening and then I did the big long pause and I like, "I see long-term in your future, long-term goer you are..." Yeah, nothing. Nothing was happening when I tried that. And then I realized, 'Okay, I have a spiritual gift of encouraging others.' In Romans, it says if you have the gift of encouragement, then encourage people. And so I started trying to focus on this. As I was mobilizing people, I can see the positive things in people and call them out, "Look at you, you're such a people-friend maker. Look how you're interacting with people and you have great communication skills. And if we'd put you overseas you would make a hundred friends in a minute." And so those kinds of things then I found were inspiring people and then they would want to do some of these things that I was suggesting toward the big vision, so I could champion it. So what are your spiritual gifts and how can you be acting out of that gifting in order to mobilize?

Lastly, eight - Great Mobilizers Don't Sugarcoat Things. They go deep and they challenge people to do hard things. Surrender is a big word. Doing hard things. Perseverance is key and it's worth it. You probably know Greg Livingstone, founder of Frontiers and his mantra, 'Come and dye.' So we always, always, always as great mobilizers, we call people to something hard, to struggle, to come and die so that they can live. The last three times I've spoken, it seems like it's been on this topic. You know titles like 'counting the cost' and 'surrendering your will' and something like that. And yes, I still use my spiritual gifts of encouragement by saying, "Yes, this is going to be hard. And yes, you can't do this on your own but God can do it and so you can do it." And it's inspiring to people to challenge them to come and do something really hard for a great, great cause.

So there you go. My list of eight things that great mobilizers do.

One: They cast big vision.

Two: They zero in on one person and paint the picture for how they could enter into that big vision.

Three: They move the rocks and the myths that the person has about the vision and their role.

Four: They invite them to the next step. Five: They create and promote experiences in a series of steps to the vision.

Six: They pray for the people they're meeting with, an unreached at the other end.

Seven: They know their spiritual gifts and they use them to mobilize and,

Eight: They don't sugarcoat things and they call people to hard choices.

So you can do these eight things. You can do this and be a great mobilizer.